



# No Kicking! No Screaming!

## Just a smooth transition to the future of mobile computing with VIA "C" Port from Quest Solution.

We take the stress and expense out of DOS to CE conversion.

We understand that many times the software investment to convert DOS to CE is too significant on handhelds, the communication to and from host systems, and the re-training of end users to justify a change to new platforms.

We also understand the many advantages of the new mobile computers:

- ▶ Increased worker productivity
- ▶ Fewer errors
- ▶ Faster everything - including ROI.

### VIA "C" Port Conversion Service Advantages

- ▶ Easy and affordable
- ▶ Maintain your traditional data collection apps
- ▶ Benefit from more powerful and faster new devices
- ▶ Minimize re-training
- ▶ Plan for your future at your own pace
- ▶ Little or no interruption to your current operations
- ▶ Port what is working
- ▶ Create additional applications when you need them

All at a cost of 50% to 90% less than traditional mobile computer programming!



### Old Hand Helds

- ▶ Green screen
- ▶ Text only
- ▶ 2-16 line displays
- ▶ 8 bit processor
- ▶ 8K-128K memory
- ▶ No longer made
- ▶ Slow modem
- ▶ Bar code wand
- ▶ Moving laser



### New Mobile Computer Benefits of Change

- ▶ Color displays
- ▶ Full graphics
- ▶ VGA and better
- ▶ 32 bit processing
- ▶ MB and more
- ▶ Latest technology
- ▶ Fast modem and cell
- ▶ Image or laser
- ▶ Solid state or imager
- ▶ Easier to read and navigate
- ▶ Intuitive and faster use, less training
- ▶ More information, easier to use
- ▶ Faster everything
- ▶ Better user experience, fewer errors
- ▶ Lower cost of ownership
- ▶ Less labor, more productivity
- ▶ Less labor, more reliable, faster
- ▶ Higher reliability, more versatile



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## End Users, VARS and Integrators All Benefit From VIA "C" Port Services

Any company with large installations of older DOS handheld computers can use VIA "C" Port services\* to migrate the following old DOS based devices:

**Intermec:** Janus Computers; 24xx

**Norand:** 6200

**Symbol:** 31xx, 38xx, 68xx

**Telxon:** PTC 960, 860, 740, 710, 912

\* VIA "C" Port services require the original source code.

### A Conversion Success Story: American Greetings says hello to saving time and money

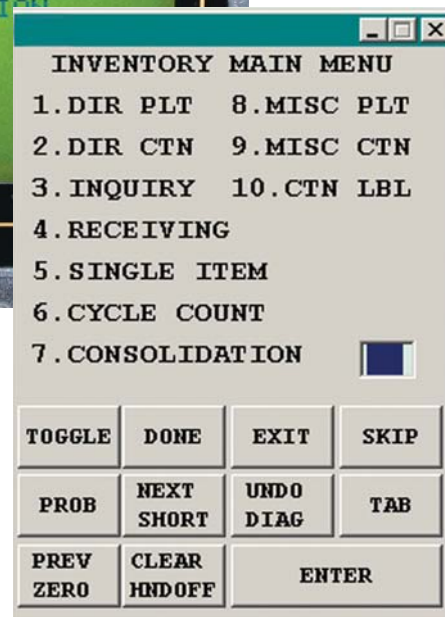
The American Greetings program was originally written by Anderson Consulting with 12 programmers working for 4 years to complete their highly customized mobile warehouse management system. The estimate to convert the Telxon 860 to WinCE was over 4,000 man hours. **Quest Solution accomplished the conversion in 80% less time than estimated while simultaneously developing a toolkit.** It is now estimated that this same project would be done in only 400 hours, or 90% less time than traditional methods of writing C code.



With Quest Solution you will get what you want,  
what you spec, what you order and what you need.  
We guarantee it.



Old DOS screen ▲



WinCE screen after conversion ►

Quest Solution is an industry leading, decade old integrator of RFID, enterprise mobility, and wireless solutions. Quest extends applications to the mobile workforce in Distribution, Retail and Manufacturing industries to empower companies to improve profits, increase efficiencies and manage inventories. With over 1200 customers in North America, leading companies rely on Quest to get more out of their existing information systems affordably and on time. For more information, contact Quest Solution today.



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